

**2004/05 CALIFORNIA STATE UNIVERSITY, FRESNO  
AUXILIARY  
POSITION/BUDGET SUMMARY**

AUXILIARY	2003/04	2003/04	2003/04	2004/05	2004/05	2004/05	2004/05 Position Detail		
	Actual Revenues	Actual Expense	Net Income/ Deficit	Expected Income	Budgeted Expense	Net Income/ Deficit	Staff	Mgmt	Total
<b>CALIFORNIA STATE UNIVERSITY, FRESNO ASSOCIATION, INC.</b>									
<b>Bookstore</b>									
Kennel Bookstore	9,376,729	8,701,940	674,789	\$8,939,000	\$8,659,800	279,200	9.80	8.00	17.80
Kennel Copy Center	511,255	343,813	167,442	505,000	349,500	155,500			
<b>Total Bookstore</b>	<b>9,887,984</b>	<b>9,045,753</b>	<b>842,231</b>	<b>9,444,000</b>	<b>9,009,300</b>	<b>434,700</b>	<b>9.80</b>	<b>8.00</b>	<b>17.80</b>
<b>Food Services</b>									
Food Services Administration & Warehouse	(Admin Costs Allocated to Food Units)			(Admin Costs Allocated to Food Units)			2.75	1.50	4.25
Athletic Concessions			0	0	0	0			
Bistro 1540 (University Restaurant)	147,400	116,125	31,275	65,000	139,000	(74,000)	0.00	0.22	0.22
Carl's Jr.	329,000	331,573	(2,573)	286,400	363,800	(77,400)	0.00	0.36	0.36
Catering	823,800	898,483	(74,683)	760,000	844,700	(84,700)	4.00	1.19	5.19
Coffeehouse & Pub	363,900	414,842	(50,942)	357,600	370,900	(13,300)	1.30	0.36	1.66
Commissions (Vending/Juice Works)	0	0	0	50,100	0	50,100			
Maple Avenue BBQ (The Alternative)	65,400	69,567	(4,167)	81,000	81,400	(400)			
Residence Dining Facility	2,954,500	2,905,973	48,527	3,425,000	3,018,300	406,700	7.00	1.00	8.00
RoundTable Pizza	179,200	260,367	(81,167)	210,900	247,500	(36,600)	0.70	0.37	1.07
Special Events	87,900	8,964	78,936	57,700	44,600	13,100			
USU - Food Court	946,700	1,019,399	(72,699)	826,000	843,100	(17,100)	2.00	1.00	3.00
USU - Freshens/Sweet Street (TCBY)	274,800	336,279	(61,479)	300,600	292,900	7,700			
<b>Total Food Services</b>	<b>6,172,600</b>	<b>6,361,572</b>	<b>(188,972)</b>	<b>6,420,300</b>	<b>6,246,200</b>	<b>174,100</b>	<b>17.75</b>	<b>6.00</b>	<b>23.75</b>
<b>University Courtyard</b>									
Operations	5,046,258	4,182,047	864,211	4,667,200	4,373,400	293,800	7.00	2.00	9.00
<b>Total - University Courtyard</b>	<b>5,046,258</b>	<b>4,182,047</b>	<b>864,211</b>	<b>4,667,200</b>	<b>4,373,400</b>	<b>293,800</b>	<b>7.00</b>	<b>2.00</b>	<b>9.00</b>
<b>Other</b>									
Dinuba Energy	618,667	0	618,667						
Architectural Drawings-New Bookstore		513,571	(513,571)						
Rodman Scholars Dorm Allowance		75,000	(75,000)		75,000	(75,000)			
Save Mart Center Suite		50,000	(50,000)		62,000	(62,000)			
Smittcamp Alumni House			0						
Other		1,190	(1,190)						
<b>Total - Other</b>	<b>618,667</b>	<b>639,761</b>	<b>(21,094)</b>	<b>0</b>	<b>137,000</b>	<b>(137,000)</b>			

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	Actual Revenues	Actual Expense	Net Income/ Deficit	Expected Income	Budgeted Expense	Net Income/ Deficit	Staff	Mgmt	Total
<b>University Student Union</b>									
Building Operations - Custodial	33,240	524,757	(491,517)	28,000	562,100	(534,100)	5.00		5.00
General	2,067,288	1,070,223	997,065	2,196,600	1,382,300	814,300	1.00	1.00	2.00
USU Fees Returned to Operations			0			0			
Local Reserve Allocation			0						
Information Center/Reservations	11,266	78,679	(67,413)	11,900	113,300	(101,400)	1.00		1.00
Maintenance			0			0			
Post Office	13,789	29,590	(15,801)	18,300	38,000	(19,700)			
Productions	27,765	155,796	(128,031)	24,500	194,900	(170,400)	1.00	1.00	2.00
Public Relations/Graphics	3,724	10,137	(6,413)	5,000	23,500	(18,500)			
Recreation Center	377,308	193,857	183,451	381,400	281,300	100,100		1.00	1.00
Satellite Student Union	82,670	101,232	(18,562)	70,500	140,800	(70,300)	1.00		1.00
<b>Total - Student Union</b>	<b>2,617,050</b>	<b>2,164,271</b>	<b>452,779</b>	<b>2,736,200</b>	<b>2,736,200</b>	<b>0</b>	<b>9.00</b>	<b>3.00</b>	<b>12.00</b>
<b>Administration/MIS</b>									
Administration/Mgmt Information Systems	2,144,889	2,114,889	30,000	2,013,100	2,013,100	0	12.30	5.00	17.30
Campus Police Services***			0			0			
<b>Total - Administration/MIS</b>	<b>2,144,889</b>	<b>2,114,889</b>	<b>30,000</b>	<b>2,013,100</b>	<b>2,013,100</b>	<b>0</b>	<b>12.30</b>	<b>5.00</b>	<b>17.30</b>
<b>Save Mart Center</b>									
Operations & COI's	12,325,580	6,698,527	5,627,053	8,798,600	7,593,700	1,204,900			
Depreciation & Bond Amortization (Non-Cash)		2,349,693	(2,349,693)		2,915,100	(2,915,100)			
<b>Total Save Mart Center</b>	<b>12,325,580</b>	<b>9,048,220</b>	<b>3,277,360</b>	<b>8,798,600</b>	<b>10,508,800</b>	<b>(1,710,200)</b>			
<b>TOTAL CALIFORNIA STATE UNIVERSITY, FRESNO ASSOCIATION, INC.</b>	<b>38,813,028</b>	<b>33,556,513</b>	<b>5,256,515</b>	<b>34,079,400</b>	<b>35,024,000</b>	<b>(944,600)</b>	<b>55.85</b>	<b>24.00</b>	<b>79.85</b>

\* Administration/Warehouse expenses allocated to other units and not included in totals

\*\*\* Charged to Reserve for Working Capital and not included in totals